Lance Leard

Saskatoon, SK

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This Accounting graduate will bring valuable work experience to the table. He has had management roles and has experience hiring employees as well as motivating employees to work as a team and work towards both individual and team goals. This has all come in a fast paced customer focused environment. He works well independently and in a team setting and has been noted by employers for his hard work and dedication.

Work Experience

Assistant Store Manager- Merchandising

Home Depot - Saskatoon, SK

April 2018 to Present

- Hiring, Training and coaching supervisors
- Key holder for the store
- Work with Store Manager to develop strategies and drive sales and profitability
- Communicate store and Home Depot objectives to associates
- Assess associates training needs as it relates to all aspects of sales and customer service

Supervisor- Various Departments

Home Depot - Saskatoon, SK

April 2010 to April 2018

- Coached associates on how to close a sale
- Key Holder for the store
- Assess associates skills and coach on how to improve or reward when overachieving

Sales Specialist

Home Depot - Saskatoon, SK

August 2001 to December 2008

- Consistent leader in sales
- Listened to customers' needs and made recommendations based on those needs
- Demonstrated ethics and integrity while still closing the sale

Education

Bachelor's Degree in Accounting

Edwards School of Business

June 2015

University of Saskatchewan

August 2010 to December 2014

Skills

- Assistant Manager Experience
- Cash Handling
- Management
- Merchandising
- Planograms
- Profit & Loss
- Retail Management
- Store Management Experience
- Recruiting
- Inventory Control
- Freight Experience
- Leadership
- Supervising Experience

Additional Information

Summary of Skills
- 15+ years of excellent customer service
- University trained in Microsoft Word, Microsoft Excel, Microsoft Powerpoint and Microsoft Visio
- Excellent time management skills
- Strong willingness to learn new things and embrace change